

The Small Business Association of Jamaica is committed to empowering Micro, Small, and Medium Enterprises (MSMEs) by providing education, advocacy, networking, and operational support. Explore the detailed benefits below and discover how you can leverage these opportunities for growth and success.

1. Partnership with the University of the Commonwealth Caribbean (UCC)

Discounted Courses:

Members and their families can access UCC courses at special discounted rates.

• Participation Opportunities:

Engage in surveys specifically designed to address the challenges and needs of MSMEs.

• Exclusive Workshops:

Enjoy exclusive access to MSME workshops conducted by UCC experts.

2. Advocacy Efforts

Collective Bargaining:

Benefit from shared resources and collective bargaining efforts.

Policy Lobbying:

- Campaigning for the removal of the Minimum Business Tax to ease the financial burden on MSMEs.
- Advocating for tailored government support to address the declining numbers of small manufacturers.

Grant Opportunities:

Focus on increasing grant opportunities to aid MSMEs, especially as they recover slowly post-COVID-19.

Banking Solutions:

Address challenges with ATM machines and other banking issues that affect daily operations.

3. Government Procurement Opportunities

Reserved Contracts:

We have lobbied the Government of Jamaica to implement a policy that reserves 20% of government contracts for MSMEs, thereby creating more opportunities for small businesses to participate in government projects.

4. Networking and Member Promotion

Networking Events:

- o Quarterly business mixers
- Pop-up shops (dates to be announced)
- Advocacy and capacity-building initiatives, including free and subsidized training programs

• Dedicated Communication:

Members have access to an exclusive WhatsApp group, promoting networking and the sharing of discounts, offers, and collaborative opportunities.

5. Virtual and Physical Office Spaces

Virtual Office:

Members can access a virtual office that provides a professional business address.

Physical Office Spaces:

Limited physical office spaces are available to support your business operations.

6. Regional Representation

Localized Support:

The establishment of an interim chapter in Clarendon ensures that members have localized support and collaboration opportunities.

7. Participation in Roadshows

Showcase Your Business:

Members can participate in roadshows to showcase their businesses. Recent events have featured success stories from members who actively took part in these initiatives.

8. Capacity Building and Engagement

• Continuous Learning:

Stay updated with regular invitations to workshops, seminars, and conferences.

• Strategic Partnerships:

We maintain strong relationships with key agencies to support your business growth:

- o Jamaica Business Development Corporation (JBDC)
- Ministry of Finance and the Public Service (MOFPS)
- o Ministry of Industry, Investment, and Commerce (MIIC)
- o Tax Administration Jamaica (TAJ)
- Ministry of Tourism (MOT)